



New Function

piaX for proALPHA 3.2

The piaX Release 3.2 will be available in 2020. Look forward to new functions to edit your proALPHA master data even more efficiently and intuitively!

The focus of the update is the revision of usability as the basis for 360 ° access to your master data including receipts, optimized use and the performance of piaX. Innovations such as price and stock information, assigned offers or the call extension enable you to process information quickly and reliably - including permanent links!

In the following you can see the latest features of piaX 3.2. We are at your disposal for your detailed questions.
vertrieb@mobileblox.de



Can be used completely offline



Directly in MS Outlook



Standard bi-directional
interface to proALPHA

Technical Improvements:

For an optimal flow of the technical processes in the background, mobileBlox has made some technical changes:

- Accelerated synchronization of your data
- Server stability has been optimized
- Graphics optimization of the masks
- Reduced performance problems

New Functions piaX for proALPHA 3.2



Personen suchen

Suchen

Datei Start Senden/Empfangen Ordner Ansicht Hilfe piaX

in Kürze verfügbar Jetzt testen

Create Delete Transfer Prospect Prospect Contact Sales Activity Add Service Order Delete Service Order Travel Costs Route plan piaX

▼ Favoriten

Posteingang Gesendete Elemente Gelöschte Elemente

▼ albert-12@2016-01.test.local

Posteingang Entwürfe Gesendete Elemente Gelöschte Elemente Junk-E-Mail Postausgang RSS-Feeds Suchordner

Prospects

piaX - Prospects piaX - Contacts piaX - Parts Catalog piaX - Conflicts (0)

Service 108: 12/9/2022 10:31:28 AM

piaX - Parts Catalog

Price List: 0 - Default Prices Bearing: Main Storage Area - Shipping Hide stocks with quantity 0

Default Layout

Drag a column header here to group by that column

Part	Part Name (long)	Product Line (long)	Part Type (long)	Search Term	Selection	Price	Price Unit (long)	Part Discount Grp (
1300111	CEE Outlet 5x16A, 6h IP67, 400V	CEE Devices/Assemblies	End Product	Wanddose	CEE FE	460.00	EUR	CEE Devices
1300110	CEE Outlet 5x16A, 6h IP44, 400V	CEE Devices/Assemblies	End Product	Wanddose	CEE FE	460.00	EUR	CEE Devices
1300120	CEE Outlet 5x32A, 6h IP44, 400V	CEE Devices/Assemblies	End Product	Wanddose	CEE FE	410.00	EUR	CEE Devices
1300011	CEE Coupler 5x16A, 6h IP44, 400V	CEE Devices/Assemblies	End Product	Kupplung	CEE FE	410.00	EUR	CEE Devices
1300010	CEE Coupler 5x16A, 6h IP67, 400V	CEE Devices/Assemblies	End Product	Kupplung	CEE FE	410.00	EUR	CEE Devices
1300021	CEE Coupler 5x32A, 9h IP44, 230V	CEE Devices/Assemblies	End Product	Kupplung	CEE FE	405.00	EUR	CEE Devices
1300121	CEE Outlet 5x32A, 9h IP44, 400V	CEE Devices/Assemblies	End Product	Wanddose	CEE FE	400.00	EUR	CEE Devices
1300220	CEE Plug 5x32A, 6h IP44, 400V	CEE Devices/Assemblies	End Product	Stecker	CEE FE	310.00	EUR	CEE Devices
1300211	CEE Plug 5x16A, 6h IP44, 400V	CEE Devices/Assemblies	End Product	Stecker	CEE FE	305.00	EUR	CEE Devices
1300210	CEE Plug 5x16A, 6h IP44, 400V	CEE Devices/Assemblies	End Product	Stecker	CEE FE	305.00	EUR	CEE Devices
1300221	CEE Plug 5x32A, 9h IP44, 230V	CEE Devices/Assemblies	End Product	Stecker	CEE FE	300.00	EUR	CEE Devices
1144683	Drehwinkelgeber mit Stecker	Ersatzteile	Make-To-Order Part	Drehwinkel		240.00	EUR	
6000090	Bolt	Once-Only Parts	Purchased Parts	Bolzen	Beschichtungsart KK	150.00	EUR	
1300020	CEE Coupler 5x32A, 6h IP44, 400V	CEE Devices/Assemblies	End Product	Kupplung	CEE FE	110.00	EUR	CEE Devices
1400020	Angle Schuko Plug, 2 Poles IP 44, 230V, 16A Electro-White, incl. Cable	Schuko Devices/Assemblies	End Product	Stecker	Schuko FT	99.00	EUR	Schuko Devices
1400030	Triple Socket Outlet 16A / 250V Electro-White Right angle connector	Schuko Devices/Assemblies	End Product	Leiste	Schuko FT	89.00	EUR	Schuko Devices
1400021	Angle Schuko Plug, 2 Poles IP 44, 230V, 16A Electro-White	Schuko Devices/Assemblies	End Product	Stecker	Schuko FT	89.00	EUR	Schuko Devices
kd-1600000	Pump Type PU 5 IP67, 400V	Pumps	End Product	Pumpe	Pumpe	86.10	EUR	
1600003	Pump Type PU 1.5 IP67, 400V	Pumps	End Product	Pumpe	Pumpe	86.10	EUR	
1600002	Pump Type PU 2.0 IP67, 400V	Pumps	End Product	Pumpe	Pumpe	86.10	EUR	
1600001	Pump Type PU 3.3 IP67, 400V	Pumps	End Product	Pumpe	Pumpe	86.10	EUR	
1600000	Pump Type PU 5 IP67, 400V	Pumps	End Product	Pumpe	Pumpe	86.10	EUR	
1400011	Schuko Plug, 2 Poles IP 44, 230V, 16A Black, incl. Cable	Schuko Devices/Assemblies	End Product	Stecker	Schuko FT	69.00	EUR	Schuko Devices
1400010	Schuko Plug, 2 Poles IP 44, 230V, 16A Electro-White, incl. Cable	Schuko Devices/Assemblies	End Product	Stecker	Schuko FT	69.00	EUR	Schuko Devices

Parts catalog incl. inventory information

Get a complete overview of all your parts in a parts catalog. You can plan all subgroups and subtypes from different storage locations. In addition to the overview, we offer you precise inventory information of all parts per warehouse, with all associated price lists.

- Price lists in various currencies
- Article catalog
- Graduated discounts including Customer
- sharing group individual layout

Route planning & area search



Assigned offers

Increase the effectiveness and take advantage of the assigned offers. Additional information in the free text field and the assigned contact person as well as the possibility of resubmission support your daily work! By automatically adjusting the status of the offer, the daily business of the field and office staff is supported intuitively!

- Additional fields: Remarks, Contact Person, Follow-up
- Availability in proALPHA
- Call from sales project or offer
- Automatic adjustment of the status of the offer

Route planning & area search

Plan your sales routes offline with the integrated piaX route planning. From short distances to long tours - this route planner is your reliable companion. As a business traveler, enter your address as the starting point of your journey in the linked map window and repeat this step for your destination or intermediate destinations. This can be your contacts, contact persons, sales campaign / activity or a building object.

- Mini-map on the dashboard, with contact, contact person, sales campaign/activity, object
- Maps window: Display information about the contact in the map by category, Search for the contacts/addresses, Hotels, restaurants, hospital, etc., Favorites, POI display with additional information
- Area search
- Route calculation

Tags -Keyword

With the tags we offer you the possibility of assigning and categorizing your opportunities and sales campaigns. This standardization supports your effectiveness in daily business. The module complements, among other things also the possibility of evaluating your sales pipeline. In this way, the formed categories in the main call list can be queried and displayed individually!

- Tags or Assignment of tags to sales campaigns or activities
 - Display of the tags in the main list
 - Filtering by tags

New Functions piaX for proALPHA 3.2



StromMax e.G. / Prospect 200000 / Customer 100000

StromMax e.G. (Prospect: 200000 / Customer: 100000) - Calls
Raiffeisenstraße 1, 55124 Mainz, Germany | +49/6131/9721-22 | sales@strommax-eg.de | www.strommax-eg.de

Call Number	Meldedatum	Priority	Call Status	Specialist	Open
10500200	2/15/2022	Low	In Processing	Marc Albert	<input checked="" type="checkbox"/>
10500214	5/14/2002	Low	In Processing	Harald Bauer	<input checked="" type="checkbox"/>
10500404	7/10/2003	Low	Received	Harald Bauer	<input type="checkbox"/>
10500412	7/10/2003	Low	Received	Harald Bauer	<input type="checkbox"/>
10500413	7/10/2003	Low	Received	Harald Bauer	<input type="checkbox"/>
10500414	7/10/2003	Low	Received	Harald Bauer	<input type="checkbox"/>
10500472	7/7/2004	Low	Received	Harald Bauer	<input type="checkbox"/>
10500475	7/1/2004	Low	Received	Harald Bauer	<input type="checkbox"/>
10500483	7/10/2004	Low	Received	Harald Bauer	<input type="checkbox"/>
10500485	7/10/2004	Low	Received	Harald Bauer	<input type="checkbox"/>
10500486	12/16/2019	Low	Received	Harald Bauer	<input checked="" type="checkbox"/>
10500487	5/31/2007	Low	Received	Harald Bauer	<input type="checkbox"/>
10500495	10/9/2017	Low	Received	Emil Zander	<input checked="" type="checkbox"/>

Call Handling	Positions
9/20/2022	In Processing Bearbeitung
4/23/2021	In Processing RMA-Beleg
5/8/2020	In Processing RMA-Beleg
5/8/2020	In Processing Neuanlage
2/26/2020	Received Neuanlage
2/26/2020	In Processing RMA-Beleg

Details

Call Status: Received | Bearbeitungszeit: 2/26/2020 10:13 AM

Handling Type: Neuanlage | Time: Hours: 5, Minutes: 0

Specialist: James Black | Internal:

Subject: Standstill

Explanation: Coordination and planning of the next steps

To Do: Heidi Blum | To Do: 12/21/2022

Call processing

Record queries about the functionality of your products or complaints to your company as a call directly in the piaX. In a call, for example, you can store which part has been complained about or what type of complaint is. So you have all incoming calls at a glance.

Call details position
processing steps main list of
new creation and processing

Extensions of proALPHA Value Components Extension CRM- People Business



Prospects

File Function View Tools Master Files Info

Prospect/Customer: 200000 100000
 Name: StromMax e.G.
 Street: Raiffeisenstraße 1
 City: DE 55124 Mainz

Search Term: StromMax e.G.
 Selection: Mainz
 Specialist: Ackermann
 Telephone: +49/6131/9721-22
 Fax: +49/6131/9721-99

Basic Data | Parameters | House Bank | Remark | Free Fields

Work Group: 20 Contact: EU
 Industry: ED Engineering Service
 Region: AUS United States of America
 Language: German
 Currency: 0 EUR
 Price List: DEF Germany Speciali
 Discount Group: 20 Wholesale Trade
 Industry Prospect: 51000 Man. Rep. + Wholes. (without
 Prospect Class: K Customer
 Show Discount
 Freight CashDisc

Contact Prospect 200000

File Function Master Files

Sq	Last Name	Name
1	Kiehn	Herr And
1	Schmidt	Herr Max
2	Baumannn	Herr Chr
3	Hennes	Herr Mar
4	Ravelli	Herr Pau
6	Starck	Wolfgan
10	Rothe	Herr Fan
10	Steiger	Frau Son

Sales Opportunity List Prospect 200000 [Customer 100000], Herr Martin Hennes

File Function Master Files Info

valid

ospSOpp	SPro arch	Start Date	SProGr	Decision	PrbC	SAg	Selection	Specialist	ToDo	Request f
200006	nein	04.12.2019			100%	0	Markranstädt	Bauer		ABC
200000	nein	16.02.2019	AD	31.08.2021	80%	1	Mainz	Ackermann	30.09.2020	Projekt
200004	ja	03.12.2019	Tele		0%	0	Krostitz	Maier		
200008	ja	05.12.2019	Tele		0%	0	Borna	Maier		

It is now also possible in proALPHA to display relationship networks and to map any number of links between contacts and contact persons. In addition, the proALPHA receives the piaX extension. We provide the following links for you:

- Contact person to contact person
- Contact person to prospect
- Prospect to prospect
- Prospect to contact person

The previously defined roles (see role definition) and specified periods support you in the detailed maintenance of master data. For example, multiple affiliations can occur within a group or memberships in representative associations or service providers can be shown.

Contact person - History



In the previous version, we presented the holdings to you. In this way, you could display all participations of a contact or a contact person. We have now expanded this function with the contact history. By adding to the contact person table, name changes can now be made e.g. Marriage, change of

address, change of company, simultaneous employment in different companies can be presented individually.

The screenshot displays the 'Contact Person' window for 'Herr Axel Brandt'. The 'Basic Data' tab is active, showing details such as Department (Einkauf), Function (Sachbearbeiter), and Selection (StromMax). Below this, a 'Contact Person Prospect 200000' window is open, showing a list of assigned contacts. The table below represents the data shown in this window:

DispSeq	From	Until	Prospect Name	Ort
1	13.01.2023		201000 Teamwork Baumärkte	Hannover
2	13.01.2023		210002 Angler Maschinenbau GmbH	Linz
3	13.01.2023		201100 Teamwork	Offenburg
4	13.01.2023		230000 Csepel vill Kft.	Debrecen
5	13.01.2023		290010 proHOLDING AG	Weilerbach

Roles and Role lists

If you want an overview of all the roles available to you, you can find them in a list in proALPHA.

You can assign each individual role to a role individually.

The screenshot displays the 'role assignment Role list DAN' window. It shows a list of roles with their descriptions and display sequences. The role 'BL' is selected, with a description of 'Construction management' and a display sequence of 1. Below this, the 'role lists' window is open, showing a list of role lists. The role list 'DAN' is selected, with a description of 'Dach Neubau'. The 'Role list' field is set to 'DAN' and the 'Description' is 'Dach Neubau'. The 'for tenders' and 'for sales opp.' checkboxes are checked.

New modules in the proALPHA



Analogous to the piaX add-in and functional extensions of the proALPHA Value Components, we have also developed the newsletter connection module.

Marketing Activity

File Function View Tools Master Files Info

Archived

MAct	Description	Description
533	Note	Test
532	E-Mail	
531	Trade Fair	
530	E-Mail	
529	E-Mail	

Basic Data | E-Mail

Marketing Activity: 532 Archived

Description: Newsletter-Aktion TEST

Activity Type: 5 E-Mail

Subject: Newsletter 2023 TEST

Remark: Here can be you're text

Addressees Marketing Activity 527/13.10.2021

File Function Tools Info

Prospect Search Term	SPro Contact	Select Contact	eIC	Edit	Cty	ZIP	Indu
200002 Voltaplan AG	0 Frau Susanne Mertens	Teamwork	15	Yes	DE	80992	EI
200002 Voltaplan AG	0 Herr Norbert Schönherr	Teamwork	99	Yes	DE	80992	EI
200001 Energie LE	0 Frau Marianne Sonnleitner	Stecker Austria	15	Yes	DE	04349	1225
200001 Energie LE	0 Herr Dr. Josef Huber	Stecker Austria	10	Yes	DE	04349	1225
300002 Morr	0 Herr Matthias Morr	Morr	10	Yes	DE	78467	HG
300002 Morr	0 Herr Alexander Morr	Morr	5	Yes	DE	78467	HG
260000	0 Mrs Betty O'Neil	Bosten Electric	15	Yes	US	02149	IE
200020 Werbung & D	0 Frau Melanie Spat		30	Yes	DE	06217	SD
200002 Voltaplan AG	0 Herr Joshua Kammich		0	Yes	DE	80992	EI
200002 Voltaplan AG	0 Herr Thomas Müller		0	Yes	DE	80992	EI
200002 Voltaplan AG	0 Herr Frank Neuer		0	Yes	DE	80992	EI
200002 Voltaplan AG	0 Herr Fabian Reif		0	Yes	DE	80992	EI
200055 Test	0 Herr Dr. Olaf Oettker		5	Yes	DE	04105	SW

This includes the connection to your newsletter tool. Via the bidirectional. The interface enables you to perform the following functions:

- Writing back, cancellations, bounces according to proALPHA
- Automatic maintenance of characteristics on the contact person
- Synchronization of newsletter recipients

Contact Person

File Function View Tools Master Files Info

Name: Herr Axel Brandt

Basic Data | Address | Remark | Info | Hobbies

Department: Einkauf Selection: StromMax

Function: Sachbearbeiter Telephone: 06131/9721-11

Selection Code: 15 Employee Purchasing Fax: 06131/9721-99

Display Sequence: 1 Cell Phone:

E-Mail: Axel.Brandt@StromMax-eg.de Person-ID: 0

Valid from: 10.08.2022 Valid until:

Features [200000]

File Options

ContPers CLS: Allg General Contact Properties

Sq	Feat	Description	Specification	UnitDesc	Description 1
0	EMAIL	E-mail	Axel.Brandt@StromMa		
0	email2				
0	XMAS	Weihnachtsaktion			

New Functions piaX for proALPHA 3.2



■ ■ Outlook for further development

We are constantly developing piaX for you. Our range of products are soon to be expanded.

Plan:

- Offer pre-registration with: Registering new offers, Processing of existing offers, Pricing in piaX (currency, price validity, price list, customer discount)
- Dashboard 2.0 including flexible display options
- Extension of the piaX route planning to include the route planning function.
- Field workers can also automatically prepare their routes in the long term
- Prospects and contacts in Outlook




Microsoft Partner
Silver Application Development






Contact

If you would like to learn more about the piaX solution,
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